

Discretionary Portfolio Service

Factsheet

30th September 2018



| | | | |
|----------------------|-----------------|-----------------|------------------------------|
| Min Investment | £50,000 | Initial Fee | 1% maximum |
| AUM | £65m | Management Fee: | 1% |
| Investment available | ISA/SIPP | Transaction Fee | £50 maximum per trade |

INVESTMENT OBJECTIVE

Matching your needs with intelligently-managed portfolios

Each investor has a different attitude to risk. We listen to what you want to achieve and how you want to achieve it and then tailor your portfolio accordingly.

Typically, our portfolios consist of direct investment in equities quoted on the FTSE, AIM and International markets and specialist funds.

Our specialist knowledge means that your portfolio will be invested in a selection of our preferred AIM companies offering a board diversity of companies within your portfolio.

SIPPs

You may want to manage your investments through a Self-Invested Pension Plan (SIPP). It takes valuable time to do this yourself, which is why we offer a SIPP management and advisory service, providing a soundboard for investment ideas and portfolio structuring and supporting you throughout the process.

BENEFITS

- Invests in a diversified portfolio of Global Equities, Bonds and Funds.
- **Growth, Balanced and Cautious Mandates**
- A managed account without the associated costs of investing in a fund vehicle.
- **Transparency of activity on the account.**
- Actively managed to seek superior returns.
- **Combination of Capital Growth or Income (if required)**
- Outstanding track record.
- **Online access to view holdings, trading history, real-time valuations.**
- Low cost Trading.
- **Can form part of a Self Invested Personal Pension (SIPP)**
- Transfer existing share certificates into one account free of charge.
- **Ongoing Advisor Fee applicable**

| Cumulative Performance | 3m | YTD | 1yr | 3yr | 5 yrs |
|------------------------|--------|--------|-------|--------|--------|
| Portfolio | -3.21% | -0.87% | 7.18% | 38.58% | 38.54% |
| FTSE 100* | -1.66% | -2.31% | 1.86% | 23.90% | 16.22% |

| Discrete Performance | 31/12/12 31/12/13 | 31/12/13 31/12/14 | 31/12/14 31/12/15 | 31/12/15 31/12/16 | 31/12/16 31/12/17 |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Portfolio | 16.01% | 0.89% | -3.73% | 13.94% | 22.23% |
| FTSE 100* | 14.43% | -2.71% | -4.93% | 14.43% | 7.63% |

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IMPORTANT INFORMATION

This factsheet is for illustration purposes only. The performance shown in this factsheet is based on a real client portfolio managed since September 2006 following a growth mandate. Individual portfolios differ in terms of holdings and performance depending on the timing of the investment.

Fundamental Asset Management Limited researches a material number of stocks for the Portfolio Service. Our preferred stocks change as news flow and events impact on the companies and accordingly the composition of individual client portfolios may materially differ from another.

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